

# New Buyer Checklist (*PDF Content*)

## ✓ Before You Order:

- ☐ Know the machine type you need
- ☐ Confirm power, size, and spec requirements
- ☐ Set your budget (including shipping & taxes)

## ✓ During the Quotation:

- ☐ Request photos & videos
- ☐ Ask about warranty & support
- ☐ Check estimated delivery time

## ✓ Payment & Shipping:

- ☐ Understand payment terms (advance, LC, etc.)
- ☐ Know your shipping method (FOB/CIF/RORO)
- ☐ Request container loading video

## ✓ Before Receiving Machine:

- ☐ Get all documents (Invoice, CO, B/L)
- ☐ Arrange clearance agent
- ☐ Prepare offloading space